



## Start-ups in Science



# EXIST Transfer of Research

### What is the EXIST Transfer of Research?

EXIST Transfer of Research is a nationwide program designed to increase the number of high-technology start-ups from universities and other research institutions.

### Who is supported?

#### Phase I:

- ▶ Teams of researchers at universities or other research institutions (maximum of three academics, technicians or lab workers)
- ▶ Enlargement of the team to include one person with business skills is possible.

Applications for Phase I must be submitted by the university or the research institution where the teams are located.

#### Phase II:

- ▶ Technology-oriented companies established during or following Phase I

Applications for Phase II are made by the company established during Phase I or which is in the process of being established.

### What is supported?

- ▶ High-technology start-up projects with intensive development periods, assuming the technical feasibility of the product concept has in principle been demonstrated (Phase I).
- ▶ Development work to realise the product concept in the form of a marketable product in the company and the launch of business activities.

### How is the support provided?

The period of assistance is up to 18 months in both Phase I and Phase II.

#### Phase I

- ▶ Staff costs
- ▶ Material expenses up to € 60,000 for equipment, material, capital goods, property rights, market research, the awarding of contracts and coaching measures

#### Phase II

- ▶ Grant towards start-up of up to € 150,000, but at most 75% of the project-related costs

### What has to be done?

- ▶ The team of researchers describes in a product sketch their innovative product idea and the development work involved, including a demonstration of technical feasibility.
- ▶ The research institution designates a mentor to advise and support the team.
- ▶ A start-up network ensures that the entrepreneurs receive support.
- ▶ Supported by the start-up network, the team of researchers must find a coach to support the project in terms of start-up-related issues.

### Where can you get more information?

[www.exist.de](http://www.exist.de)

#### Application deadlines:

Applications can be submitted by 31 December and 30 June of a year to the Jülich project manager (PtJ), which has been commissioned to run the program by the Federal Ministry of Economics and Technology.

#### Contact:

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