



Federal Ministry  
for Economic Affairs  
and Energy

eXIST

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# EXIST Transfer of Research

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*EXIST – University-Based Business Start-Ups*





## What is the EXIST Transfer of Research?

EXIST Transfer of Research is a nationwide program designed to increase the number of high-technology start-ups from universities and other research institutes.

## What is eligible for funding?

- High-technology start-up projects with intensive development periods which have already been demonstrated to be feasible from a technical point of view (Phase I).
- The development of a business plan setting out how the product/service will be brought to market and preparations for the launch of business activities.

## Who is eligible to receive funding?

### Phase I

- Teams of researchers at universities or other research institutes (maximum of three academics, including one technician or laboratory assistant)
- Teams may also include one extra person who possesses business skills



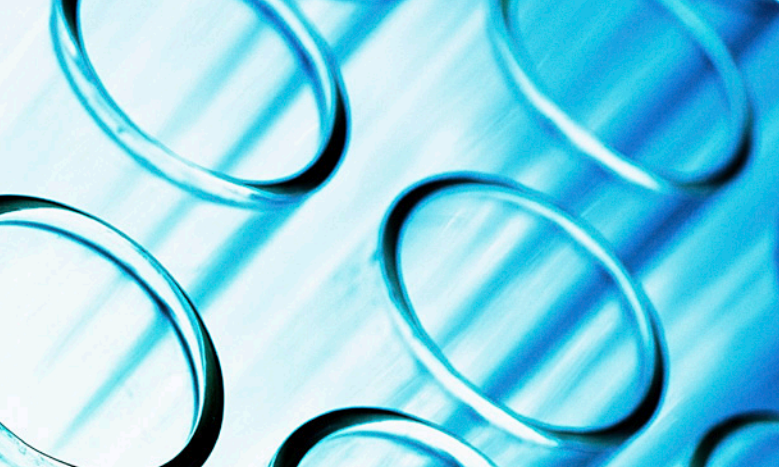
- Applications for Phase I must be submitted by the university or the research institute where the team is based.

#### **Phase II:**

- Technology-driven companies that were set up during or following Phase I

Applications for Phase II must be submitted by the company that was set up during Phase I or which is in the process of being established.





## How does funding work?

- Funding is provided for up to 18 months in both Phase I and Phase II. For highly innovative projects, this period can be extended by a further 18 months during Phase I.

### Phase I

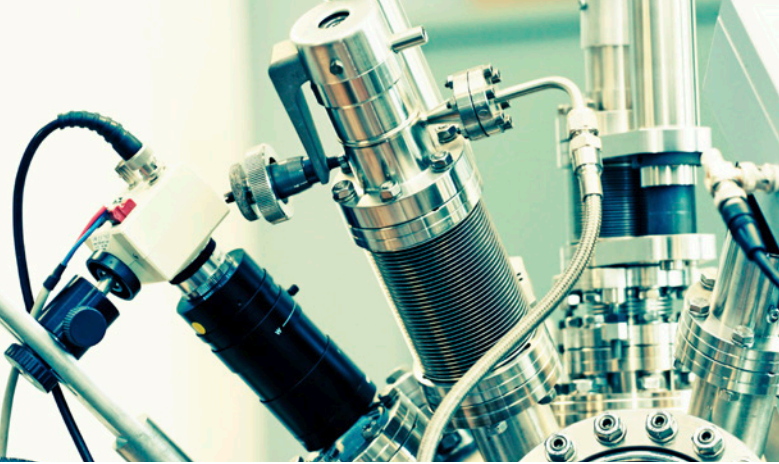
- Staff costs
- Material expenses up to € 250,000 for equipment, material, capital goods, property rights, market research, the awarding of contracts and coaching.

### Phase II

- Start-up grant of up to € 180,000, but covering a maximum of 75% of the project-related costs

## What steps need to be taken?

- The team of researchers must draw up a short summary outlining their innovative product/service idea and the development work involved, including how the project's technical feasibility is to be demonstrated.



- The university or research institute designates a mentor to advise and support the team.
- A start-up network ensures that the entrepreneurs receive support.
- With the help of the start-up network, the team of researchers must find a coach who will advise the project team on start-up-related issues.

## Application deadlines

Applications are to be submitted between January 1st and 31st or July 1st and 31st of the relevant year and should be sent to Project Management Jülich, which has been commissioned to run the program on behalf of the Federal Ministry for Economic Affairs and Energy.



# Imprint

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